



SWIFT for Corporates

Bank Readiness Programme

July 2015

SWIFT's Corporate and Supply Chain
Market Management team

swiftforcorporates@swift.com and
supplychain@swift.com



Introduction

- SWIFT for Corporates
- SCORE components
- Business solutions
- SCORE registration





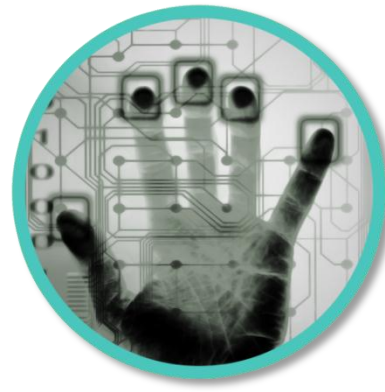
« SWIFT for Corporates » portfolio



Secure financial connectivity



Automation and compliance



Identity and mandate management



Certainty and efficiency in the supply chain

SWIFT's Training, Consulting and Business Intelligence Services

SCORE components

A single window access to all corporate counterparties



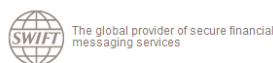
Business solutions in SCORE

Portfolio of Industry Standards supporting your various business flows*

Business area	Description	SWIFT solution
Payments	High-value & bulk payments	MT 101 ISO 20022 pain
Cash Management	Intraday and end-of-day statements	MT 9xx, MT 210 ISO 20022 camt
Foreign exchange	Deal confirmations	MT 3xx
Trade Finance	Letters of Credit, Demand Guarantees	MT 798 ISO 20022 tsrv
Supply Chain Finance	<ul style="list-style-type: none"> ▪ BPO based services (risk mitigation, pre/post-shipment financing, faster payment) ▪ Approved payables financing (proprietary) 	ISO 20022 tsmt on Trade Services Utility All file formats
Securities	Bonds, Equities, Investment Funds, Collateral Management	MT 5xx ISO 20022
Regulatory requirements	Trade reporting, clearing and collateral management (EMIR/Dodd-Frank)	MT 300 All file formats
eStatements	Electronic end-of-period statements	All file formats e.g. PDF
eBAM	Account (opening, closing) and mandate management (signatories, user entitlements)	ISO 20022 acmt All file formats e.g. PDF, ...

SCORE registration

Financial institutions (shareholders and sub-members*) can register to SCORE free of charge



English | Français | Español | 中文 | Regional sites: Japan(日本) | Korea(한국)

Search swift.com... Search

About SWIFT | Products & services | **Ordering** | Support | Training | Events | Contact us

Home > Ordering > SWIFTSolutions > Subscribe to > Subscribe to SWIFT for Corporates S. Rojas (200225832) | SWHOBEBB | Logout

- Ordering
- Join SWIFT
- Order products and services
- Change configuration
- Terminate and deactivate
- Ordering for partners
- Track your orders
- Billing information
- Pricing
- Security Officers
- Service Administrators
- Sales contacts
- Related Pages
 - ▶ SCORE

Subscribe to Standardised Corporate Environment (SCORE)

This page allows your institution to subscribe to SCORE.

- > Before you order
- > Information about the eligibility
- > Changes in the eligibility status
- > Useful information about processing and delivery of your order
- > Information about the forms

Registered customer information		Demo mode
Full legal name	SWIFT HEADQUARTERS	1.01
BIC8	SWHOBEBB	1.02
The name with which you registered yourself on swift.com.	Sebastian Rojas	1.03
Registered e-mail	sebastian.rojas@swift.com	1.04
Registered telephone	+32 026553066	1.05
	Update user profile	1.06

Order information		Demo mode
Your own order reference	rrr	2.01
Sales partner	SWIFT SCRL	2.02
SWIFT commercial quotation reference		2.03
SWIFT account manager email address		2.04

Institution that you order for		Demo mode
BIC	SWHOBEBB	3.01

Subscribe to SCORE on swift.com	
Test services	Live services
FIN	FIN
FileAct (real-time)	FileAct (real-time)
FileAct (store-and-forward)	FileAct (store-and-forward)



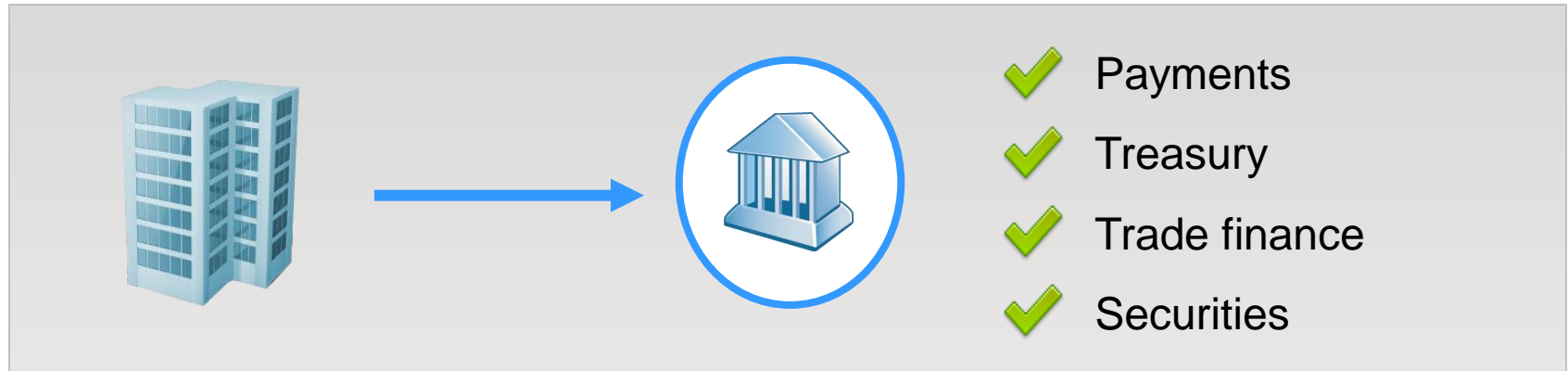
Bank Readiness

- Objectives
- Rationale
- Global adoption status
- Adoption in top50 SCORE banks
- 2 levels of certification
- Additional capabilities
- Testimonials



Bank readiness certification

Programme objectives



- Publish banks' capabilities over SWIFT
- Enable corporates to increase their bank reach globally using SWIFT
- Promote the banks' operational capabilities
- Measure the readiness progress

5 reasons to be certified ✓

1. Increase your business opportunities with SWIFT connected Corporates in 193 countries
2. Reduce cost of proprietary systems by offering industry Standards
3. Enable corporate clients to consult your SWIFT capabilities on corporates.swift.com
4. Market your best practices in the industry
5. Provide direct contact information to corporates via swift.com



Bank adoption overview

1,720 banks (BIC8) offering SCORE corporate connectivity



Bank readiness certification

654 Banks certified

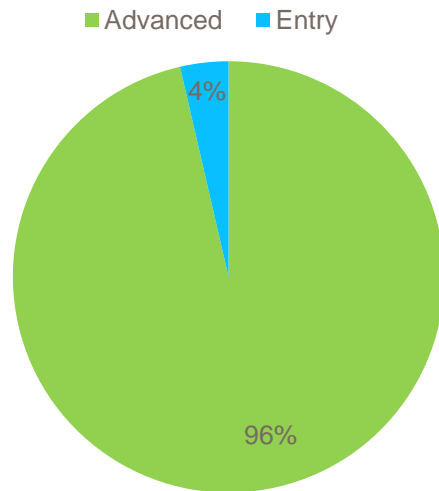
- Representing 56 Banking Groups
- Present in 120 countries



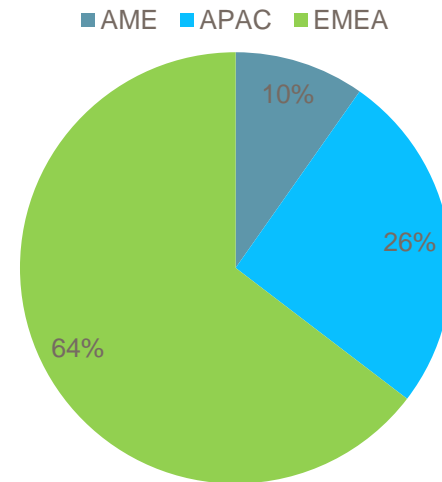
Bank adoption overview

Per certification level and region

Number of banks (BIC8s) per Certification level



Number of banks (BIC8s) per region



Top50 SCORE banks - Readiness Certification

BIC	Bank Name	certified
ABNANL2A	ABN AMRO BANK N.V	YES
AGRIFRPP	CREDIT AGRICOLE SA	YES
ANZBAU3M	AUSTRALIA AND NEW ZEALAND BANKING GROUP LIMITED	YES
BARCGB22	BARCLAYS BANK PLC	YES
BBVAESMM	BANCO BILBAO VIZCAYA ARGENTARIA S.A	YES
BCITITMM	INTESA SANPAOLO SPA	YES
BNPAFRPP	BNP PARIBAS (FORMERLY BANQUE NATIONALE DE PARIS S.A.)	YES
BOFAUS6S	BANK OF AMERICA, N.A.	YES
BOTKJPJT	BANK OF TOKYO-MITSUBISHI UFJ, LTD.,THE	YES
BPCEFRPP	BPCE	YES
BSABESBB	Banco de sabadell	YES
BSCHEMMM	BANCO SANTANDER S.A Ciudad Grupo Santander.Edf.PAMPA	YES
CHASUS33	JPMORGAN CHASE BANK,N.A.	YES
CITIUS33	CITIBANK N.A.	YES
CMCIFRPA	CREDIT MUTUEL - CIC BANQUES	YES
COBADEFF	COMMERZBANK AG	YES
DABADKKK	DANSKE BANK A/S	YES
DEUTDEFF	DEUTSCHE BANK AG	YES
ESSESESS	SKANDINAVISKA ENSKILDA BANKEN AB	YES
ICBKCNBJ	INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED	YES
INGBNL2A	ING BANK N.V. Ordernummer 423	YES
IRVTUS3N	THE BANK OF NEW YORK MELLON	YES
LOYDGB2L	LLOYDS BANK PLC	YES
MIDLGB22	HSBC BANK PLC (EUR)	YES
NDEAFIHH	NORDEA BANK FINLAND PLC	YES
RABONL2U	RABOBANK	YES
RBOSGB2L	ROYAL BANK OF SCOTLAND PLC	YES
ROYCAT2	ROYAL BANK OF CANADA	YES
RZBAATWW	RAIFFEISEN BANK INTERNATIONAL AG	YES
SCBLGB2L	STANDARD CHARTERED BANK LIMITED	YES
SMBCJPJT	SUMITOMO MITSUI BANKING CORPORATION	YES
SOGEFRPP	SOCIETE GENERALE	YES
UBSWCHZH	UBS AG	YES
UNCRITMM	Unicredit S.p.A.	YES
WFBUIUS6S	WELLS FARGO BANK, N.A.	YES
WPACAU2S	WESTPAC BANKING CORPORATION	YES

38 banks
certified in the
top50 SCORE
banks

2 Levels of certification

Promote SWIFT capabilities to corporate clients

“Advanced”

“Entry”

SCORE registered banks



Entry certification

Mandatory criteria

- Participant of the Standardised Corporate Environment ([SCORE](#))
- Receive payment instructions using FIN MT101
- Send statement messages using FIN MT940
- Send or receive files over FileAct*
- Provide testing facilities & scripts
- Provide operational documentation to corporate clients
- Have SWIFT-knowledge and trained sales staff
- Offer basic commercial documentation
- Provide either dedicated SWIFT-page on the bank website OR a contact detail

*Bank should comply with [FA implementation guide](#)



Advanced certification

Mandatory criteria

- Participant of the Standardised Corporate Environment ([SCORE](#))
- Receive payment instructions using FIN MT101
- Send statement messages using FIN MT940 and MT942
- Send or receive files over FileAct*
- Provide testing facilities & scripts
- Provide operational documentation to corporate clients
- Have SWIFT-knowledge and trained sales staff
- Offer basic commercial documentation
- Provide either dedicated SWIFT-page on the bank website OR a contact detail

*Bank should comply with [FA implementation guide](#)



Today's Entry and Advanced Certification Criteria

Criteria	Advanced certification	Entry certification
Participate in SCORE	Yes	Yes
Receive FIN MT 101 and send MT 940	Yes	Yes
Send MT 942	Yes	No
Send/Receive files over FileAct*	Yes*	Yes*
Testing facilities & scripts	Yes	Yes
Operational documentation	Yes	Yes
Have SWIFT-knowledge and trained sales staff	Yes	Yes
Offer Basic commercial documentation	Yes	Yes
Provide either dedicated SWIFT-page on the bank website OR a contact detail	Yes	Yes

Bank additional capabilities

Additional SWIFT capabilities can be published on swift.com:

Certification	MT 101	MT 940	MT 942	FileAct	Testing	Onboarding guide	Staff trained	Documentation
Advanced	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Business area	SWIFT capability	Readiness
FIN Treasury	MT 300	Yes
	MT 320	Yes
FIN Cash	MT 210	
	MT 900, MT 910	
FIN Trade	MT 798	
Payments (ISO 20022)	pain.001	Yes
	pain.002	Yes
Cash Management (ISO 20022)	camt.052	Yes
	camt.053	Yes
	camt.054	Yes
Bank Account Management (ISO 20022)	EBAM (acmt)	
CGI	Common Global Implementation Guidelines	
3SKey	Personal Signatures	
	Web authentication	
MyStandards	Standards publishing	
	Readiness portal	
Supply Chain Finance	TSU/BPO	
Staff Certification	Staff Certified	Yes





What are the 3 key benefits of being part of the Bank readiness programme?

“1) Promotes to clients our SWIFT for Corporates service through SWIFT.com.

2) Drives standards around connectivity, security and message formats.

3) Once onboarded onto our SWIFT for Corporates service, clients benefit from streamlined and straight through processing to the bank.”

“It is important to note that the Barclays team is certified by SWIFT under the stringent “Bank Readiness Program” and corporates have a clear view of the extent of the SWIFT capabilities of the bank.”

.....
“There is tremendous value for Barclays corporates customers who exploit the capabilities of the SWIFT connection to automate as many processes as possible. Efficiency is paramount and can be very easily achieved.”

Harcus Copper, Director - Head of SWIFT, Reporting and Multi-Bank Channels, Corporate Banking Origination, Barclays Bank plc.
.....



Non-certified banks

- Guidelines
- Example

Some banks provide an operational view of their readiness

BIC of the mother organisation	BIC8 (branch BIC)	Name of the mother organisation	Bank name	Country	Country code
ABCDBEBB	ABCDTWTP	Bank ABCD	Bank ABCD (Taiwan) Limited	Taiwan	TW
ABCDBEBB	ABCDVNVX	Bank ABCD	Bank ABCD (Vietnam) Limited	Vietnam	VN
ABCDBEBB	ABCDNZ22	Bank ABCD	Bank ABCD New Zealand Limited	New Zealand	NZ
ABCDBEBB	ABCDSGSX	Bank ABCD	ABCD Banking Group	Singapore	SG
ABCDBEBB	ABCDKHPP	Bank ABCD	ABCD Bank (Cambodia) Ltd	Cambodia	KH
ABCDBEBB	ABCDHKHX	Bank ABCD	ABCD Banking Banking Group	Hong Kong	HK
ABCDBEBB	ABCDGPX	Bank ABCD	Bank ABCD (PNG) Limited	Papua New Guinea	PG
ABCDBEBB	ABCDJFX	Bank ABCD	Bank ABCD Limited	Fiji	FJ
ABCDBEBB	ABCDPHMX	Bank ABCD	Bank ABCD Limited	Philippines	PH
ABCDBEBB	ABCDAU3M	Bank ABCD	Bank ABCD Limited	Australia	AU

Today, many of the certified banks only list the countries where they have country-specific BICs in SCORE whereas the country-specific readiness is independent of the BICs used in SCORE

Guidelines to provide a business view on your readiness

BIC of the mother organisation	BIC8 (branch BIC)	Name of the mother organisation	Bank name	Country	Country code
DEUTDEFF		Deutsche Bank	Deutsche Bank	Belgium	BE
DEUTDEFF		Deutsche Bank	Deutsche Bank	Germany	DE
DEUTDEFF		Deutsche Bank	Deutsche Bank	France	FR
DEUTDEFF		Deutsche Bank	Deutsche Bank	Italy	IT
DEUTDEFF		Deutsche Bank	Deutsche Bank	Poland	PL
DEUTDEFF		Deutsche Bank	Deutsche Bank	Austria	AT
DEUTDEFF		Deutsche Bank	Deutsche Bank	Netherlands	NL
DEUTDEFF		Deutsche Bank	Deutsche Bank	Portugal	PT

- ✓ Corporates want to know with which banks they can work, in which **countries** and for which **capabilities**
- ✓ Bank readiness per country is key for corporates, not the operational routing to a specific BIC

Guidelines for non-certified banks

- Non-certified banks may share their additional capabilities
- Their capabilities are only published in the downloadable “.XLS” document:



Get your bank certified



Download the list in XLS



Read the documentation



Complete the submission form



Send us the form completed

Guidelines for non-certified banks

- The certification level will have “N/A” as status in the certification column as follows:

BIC of the mother organisation	BIC8 (branch BIC)	Name of the mother organisation	Bank name	Country	Country code	Certification	SCORE	MT 101	MT 940	MT 942 (advanced certification only)	FileAct	Testing	Onboarding guide
BNANL2A		ABN AMRO N.V.	ABN AMRO	Netherlands	NL	Advanced	yes	yes	yes	yes	yes	yes	yes
BOCCNBJ		Agricultural Bank of China	Agricultural Bank of China	China	CN	Advanced	yes	yes	yes	yes	yes	yes	yes
BCDBEBB		ABCD Bank	ABCD Bank			N/A	yes	yes	yes	no	no	no	no
CITITMM		Intesa Sanpaolo	Intesa Sanpaolo	Italy	IT	Advanced	yes	yes	yes	yes	yes	yes	yes
KKBTHBK		Bangkok Bank	Bangkok Bank	Thailand	TH	Advanced	yes	yes	yes	yes	yes	yes	yes
NPAFRPP		BNP Paribas	BGL	Luxembourg	LU	Advanced	yes	yes	yes	yes	yes	yes	yes

Thank you!

SWIFT for *Corporates*



Web	www.swift.com/corporates
Email	swiftforcorporates@swift.com supplychain@swift.com
Twitter	@swiftcorporates
LinkedIn	Corporates and Supply Chains on SWIFT

