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Corporate classroom - part 2: Implementing SWIFT in practice (a case study)



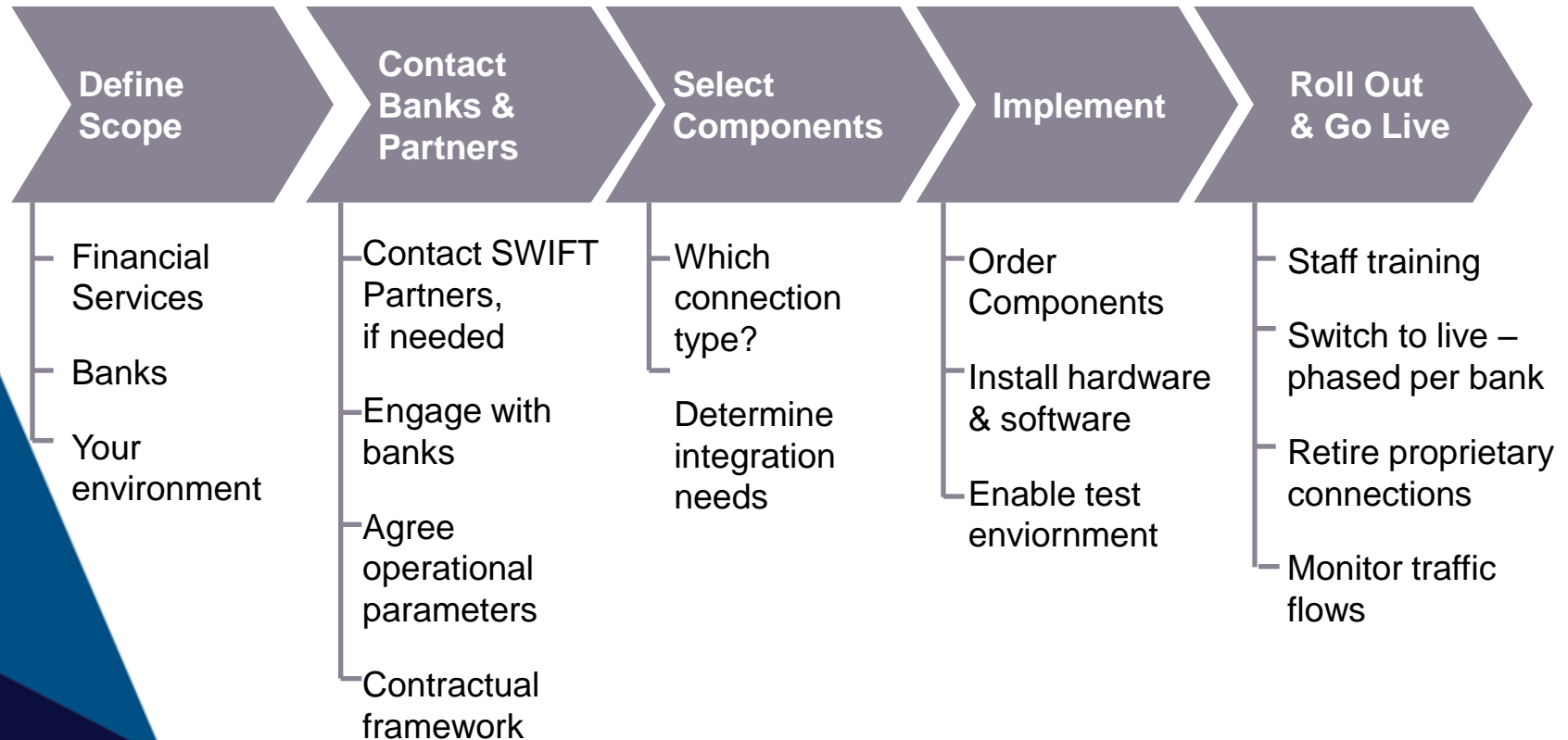


Harcus Copper

SWIFT for Corporates Product
Manager
Barclays Bank

As SWIFT themselves put it.....

Plan your SWIFT project

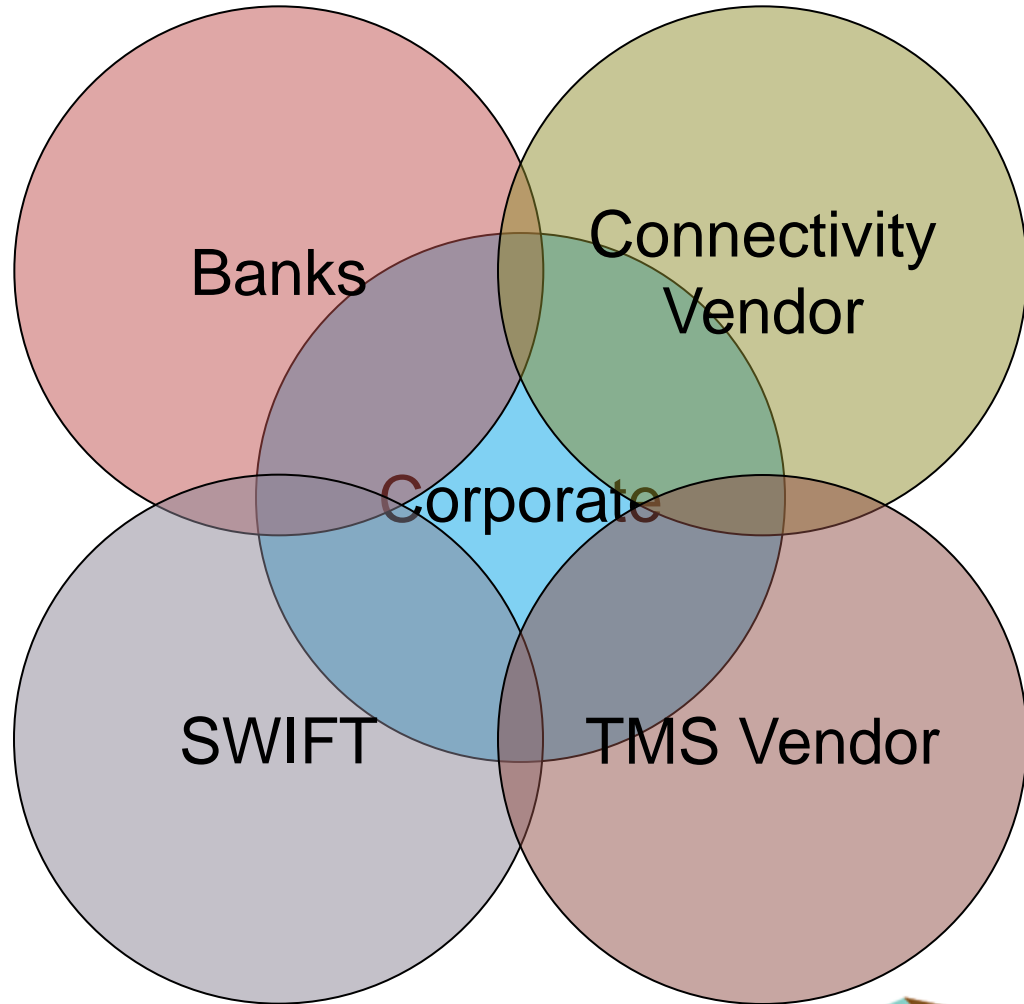


Integration

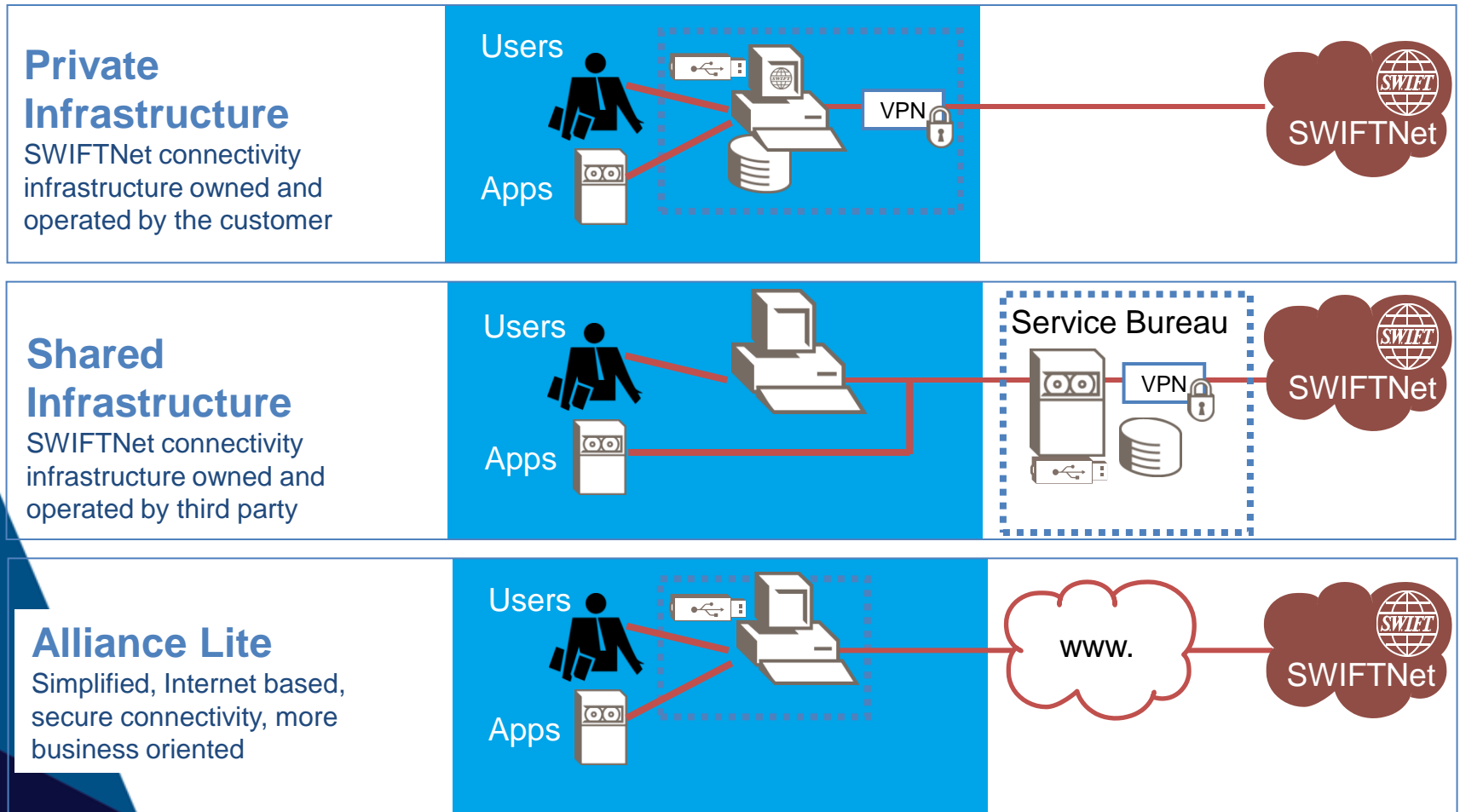
How to Connect

**Which Applications
to Connect to**

**What Formats and
Messaging to Use**



Three Connectivity Options

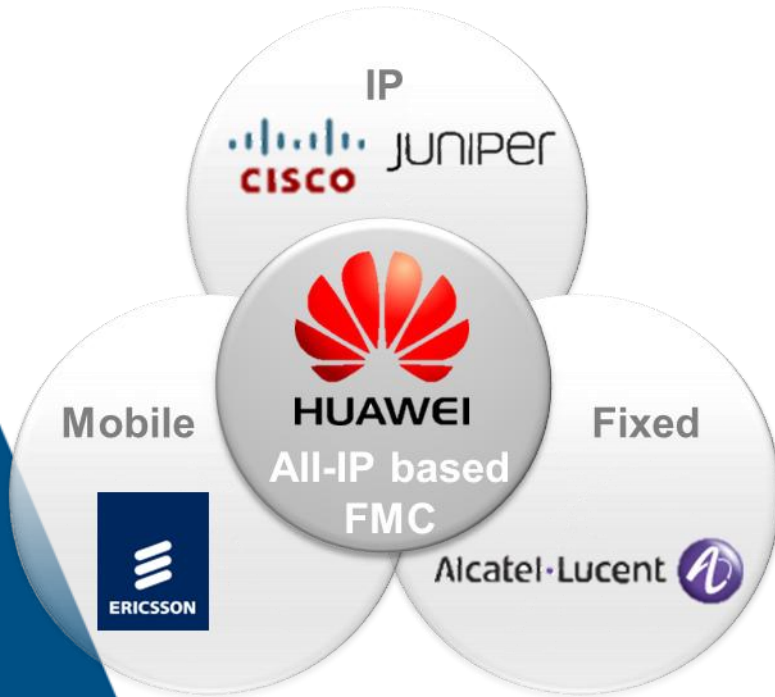




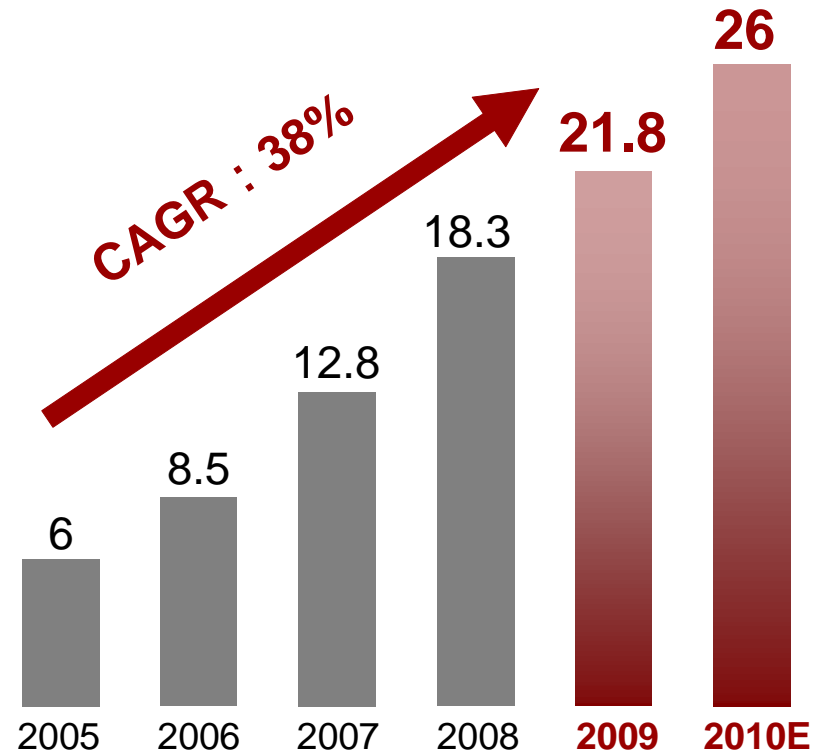
David Blair

VP Treasury
Huawei

HUAWEI: Global #2 telecom vendor



Sales Revenue (USD in billions)



75% international sales - 150 countries

Why SWIFT?

- Experiment with bilateral host-to-host
- Multiple internet banking platforms
 - Manual processes, file upload and re-keying
 - Security risks – mitigated with manual controls
- Did not want to build and maintain many systems
- Want secure STP from Oracle ERP to banks
- Require bank neutral and secure solution
- Require multi -bank, -instrument, -char set
- Require robust and scalable solution

SWIFT implementation

- Socialising the concept for management buy in
- Oracle interface – no PnP
- Full SWIFT Alliance package – SAI+SAA+SAG
- MX / ISO20022 for global coverage
- Pilot with 3 international banks
Follow with Chinese banks
- Standardising the standards
- Pioneering in China
- Bank branch variations

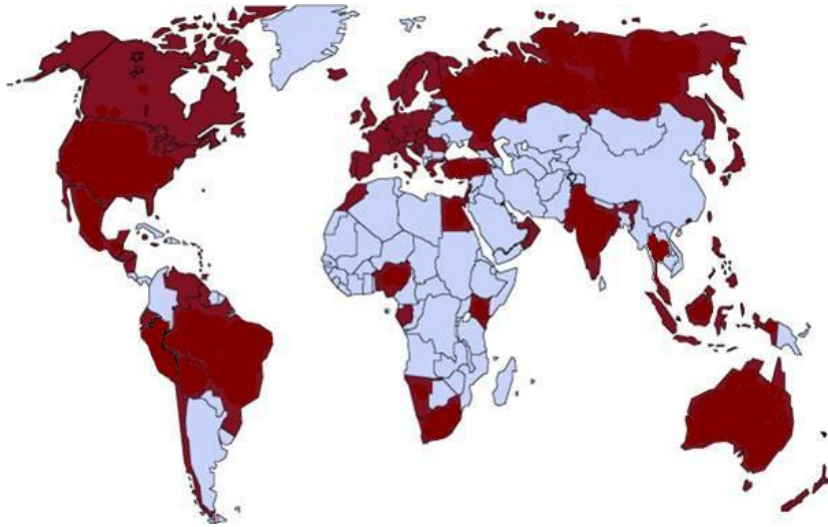


Paul Davis

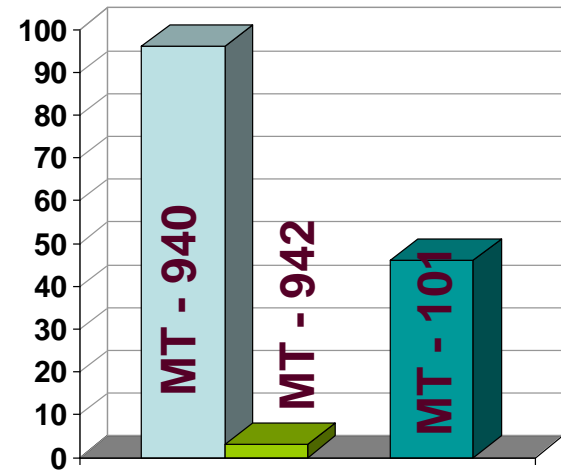
Barrister & Solicitor
PacNet Services Ltd

PacNet Services Ltd

- Payment service provider for 900+ clients on six continents
- Early adopter of SWIFT for Corporates
- Principal MACUG with Barclays
- Fifth largest corporate user of SWIFT by message volume
- Developer of “Panorama” viewer
- PNSEIE2D PNSEGB2D BARCGB22PAC



580 accounts with 216 banks in 78 countries



Reporting and Payment Communication

216 Banks:

- 96 offer MT-940 reporting
- 3 offer MT-942 reporting
- 46 accept MT-101 payment messages

Transaction Summaries for BA BRANCH) - EUR - 772724451

Date	Debit	Account	Holder	Currency	Balance	Available	Last Activity	Last Balance
2008-08-29		ABN AMRO BANK N.V. (BELGIAN BRANCH) (HEAD OFFICE) - 64876292433	Senoma Ltd.	EUR	24,225.10	24,225.10	12 Sep 2008	12 Sep 2008
2008-09-01		ABN AMRO BANK N.V. - 44709629974	Senoma Ltd.	ANG	48,304.31	278.08	11 Sep 2008	12 Sep 2008
2008-09-02		ABN AMRO BANK N.V. - 73030605973	Senoma Ltd.	EUR	42,365.71	42,365.71	10 Sep 2008	12 Sep 2008
2008-09-03		ABN AMRO BANK N.V., SINGAPORE BRANCH - 23191560771	Senoma Ltd.	SGD	55,900.70	55,900.70	11 Sep 2008	12 Sep 2008
2008-09-04		ABN AMRO BANK N.V. - PARIS BRANCH - 87650787744	Senoma Ltd.	EUR	22,910.44	22,910.44	12 Sep 2008	12 Sep 2008
2008-09-05		ARAB BANK FOR INVESTMENT AND FOREIGN TRADE (AL-AIN BRANCH) - 40602757671	Senoma Ltd.	AED	46,133.16	46,133.16	12 Sep 2008	12 Sep 2008
2008-09-08		ARAB BANK FOR INVESTMENT AND FOREIGN TRADE (AL-SOUK BRANCH) - 60131786255	Senoma Ltd.	AED	56,054.18	56,054.18	12 Sep 2008	12 Sep 2008
2008-09-11		BANCA NAZIONALE DEL LAVORO S.P.A. (CENTRO BISSOLATI BRANCH) - 7727244572	Senoma Ltd.	EUR	110,924.54	17,893.00	11 Sep 2008	12 Sep 2008
2008-09-10		BANCO BILBAO VIZCAYA ARGENTARIA (PORTUGAL) S.A. - 9112046884	Senoma Ltd.	EUR	91,911.09	91,911.09	12 Sep 2008	12 Sep 2008
2008-09-11		BANCO BILBAO VIZCAYA ARGENTARIA S.A. (FOR ALL REMAINING UNLISTED BRANCHES) - 54230732861	Senoma Ltd.	EUR	5,234.28	5,234.28	12 Sep 2008	12 Sep 2008
2008-09-12		BANK OF IRELAND INTERNATIONAL BANKING - 33091654387	Senoma Ltd.	EUR	90,838.63	90,838.63	12 Sep 2008	12 Sep 2008
		BARCLAYS BANK PLC (ALL U.K. OFFICES) - 11151979814	Senoma Ltd.	GBP	45,057.67	8,321.98	12 Sep 2008	12 Sep 2008
		BARCLAYS BANK PLC FRANCE - 83060671050	Senoma Ltd.	EUR	62,460.89	62,460.89	12 Sep 2008	12 Sep 2008
		BARCLAYS BANK S.A. - 55387468818	Senoma Ltd.	EUR	-826.89	-826.89	10 Sep 2008	11 Sep 2008
		BRD - GROUPE SOCIETE GENERALE SA - 84597284338	Senoma Ltd.	ROL	38,683.28	38,683.28	12 Sep 2008	12 Sep 2008

PANORAMA VIEWER

Payment Messages

PAST

MT - 101 PacNet ➤ SMA ➤ Barclays ➤ Other Bank

MT - 103 PacNet ➤ SMA ➤ Barclays

PRESENT

MT - 101 PacNet ➤ SMA ➤ **VIA SWIFT Alliance** ➤ Barclays ➤ Other Bank

SWIFT Fileact (Wires) PacNet ➤ SMA ➤ Barclays

NON-SWIFT (Local Transfers) PacNet ➤ Other Bank

FUTURE

SWIFT Fileact EBAM PacNet ➤ SMA ➤ Barclays ➤ Other Bank

ISO 2002 MX PacNet ➤ SMA ➤ Barclays & Other Banks



Harcus
Copper



David
Blair



Paul
Davis

The image features several overlapping geometric shapes in the corners. In the top right, there is a triangle with teal, brown, and orange sections. In the bottom left, there are several overlapping polygons in shades of blue, purple, red, and green. The central focus is the word 'sibos' in a white, lowercase, sans-serif font, where each letter is contained within its own orange square block.

sibos