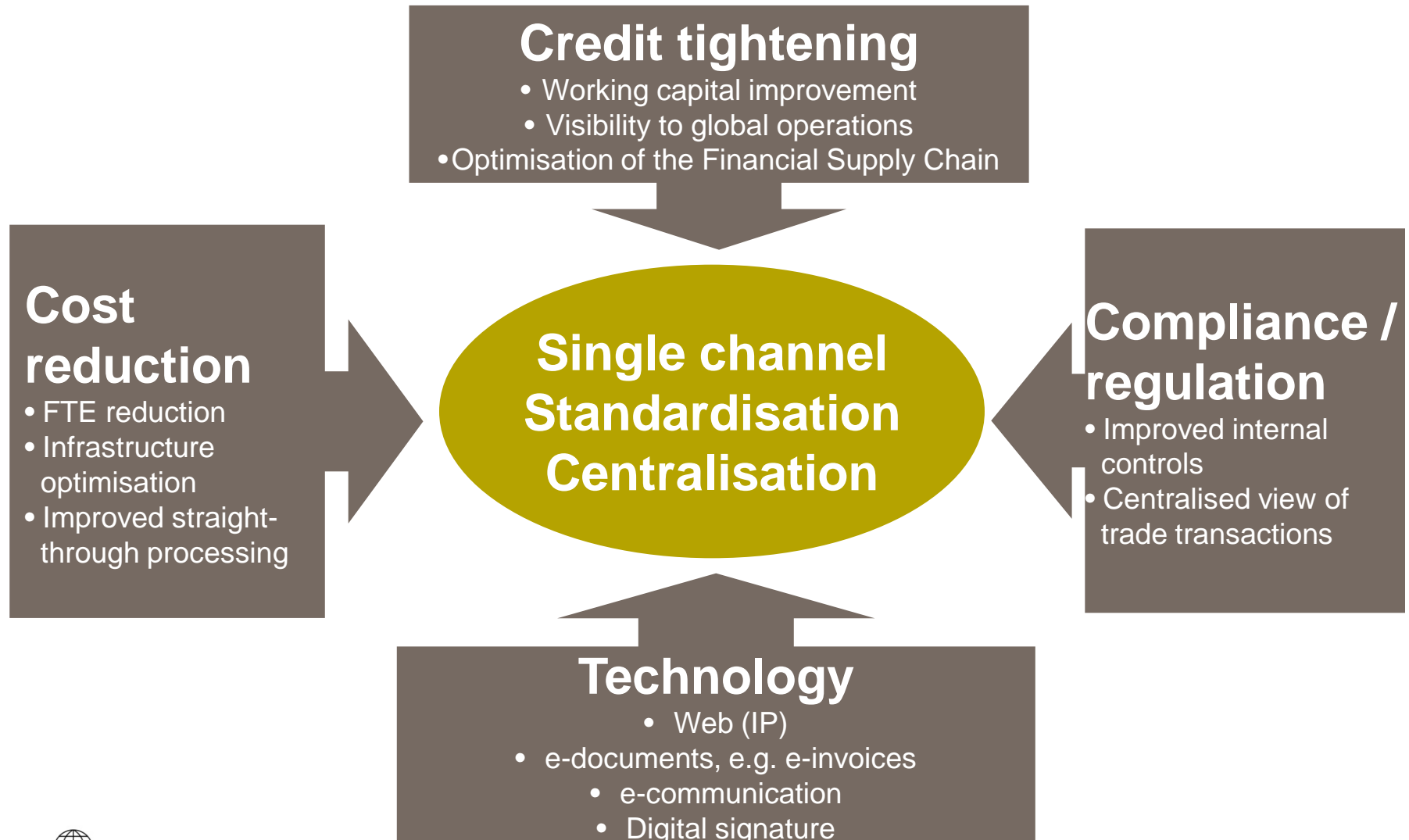




SWIFT for corporates

TRADE: Value proposition

Trade drivers for Corporates



How SWIFT addresses Trade priorities for Corporates

Can I get funds / a credit line?

Can I open an L/C?

Trade Envelope

Where is the money?

Tell me about my L/C

Trade Envelope

How fast can I get the money?

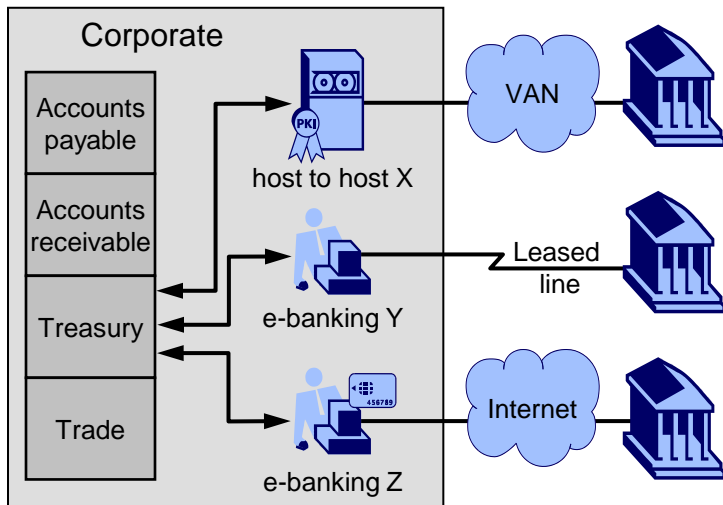
Can I reach all my banks?
And can they reach me?

Multibank gateway,
single channel



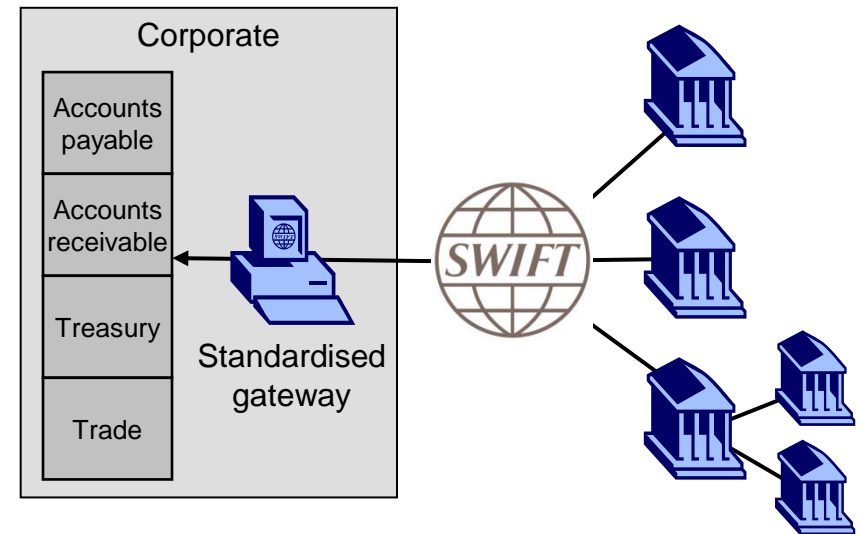
SWIFT: a single, standardised gateway

Multiple bank channels



- Manual operations
- High cost of duplication of infrastructure
- No global visibility on operations
- Impossible to centralise

Single, standardised gateway

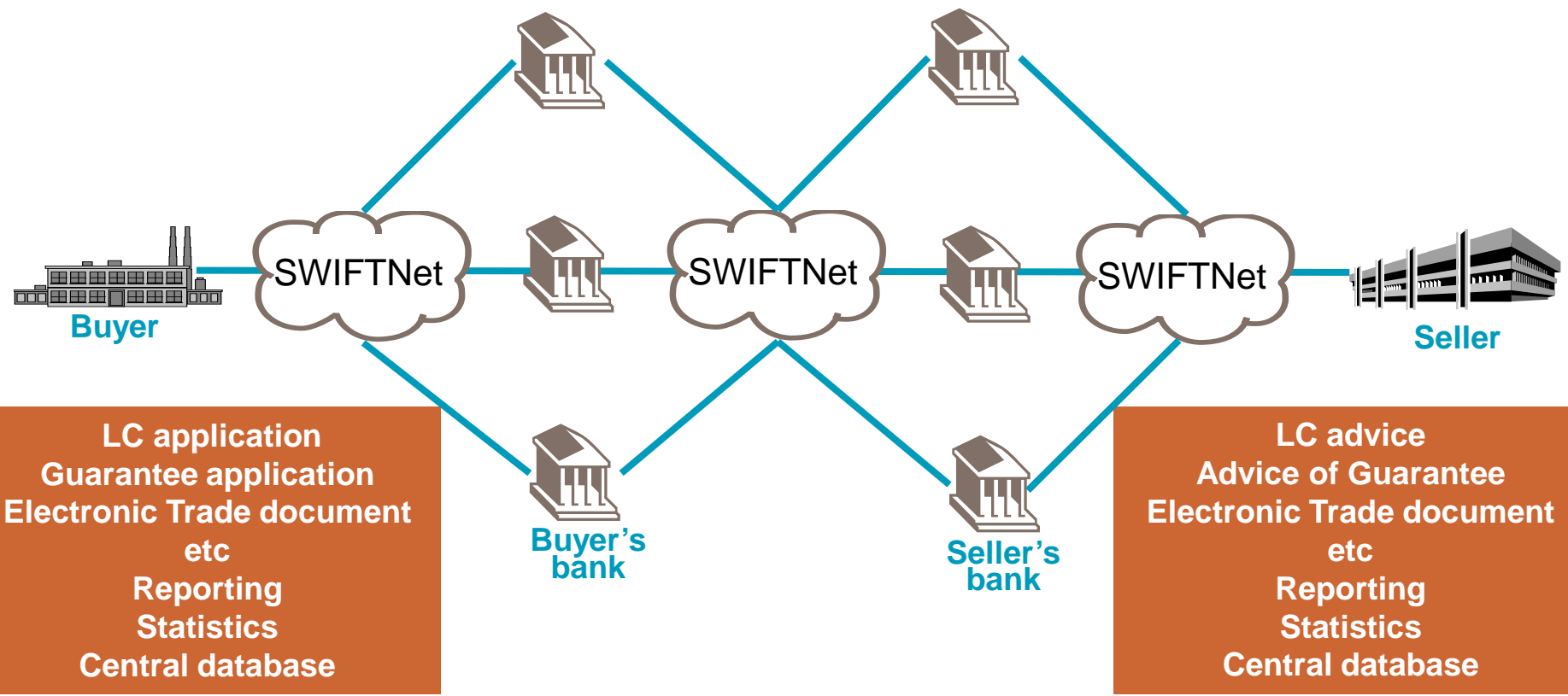


- Multibank, multibusiness
- Reduced cost and risk
- Global visibility on operations
- Higher levels of STP
- Increased control and security






Trade for Corporates

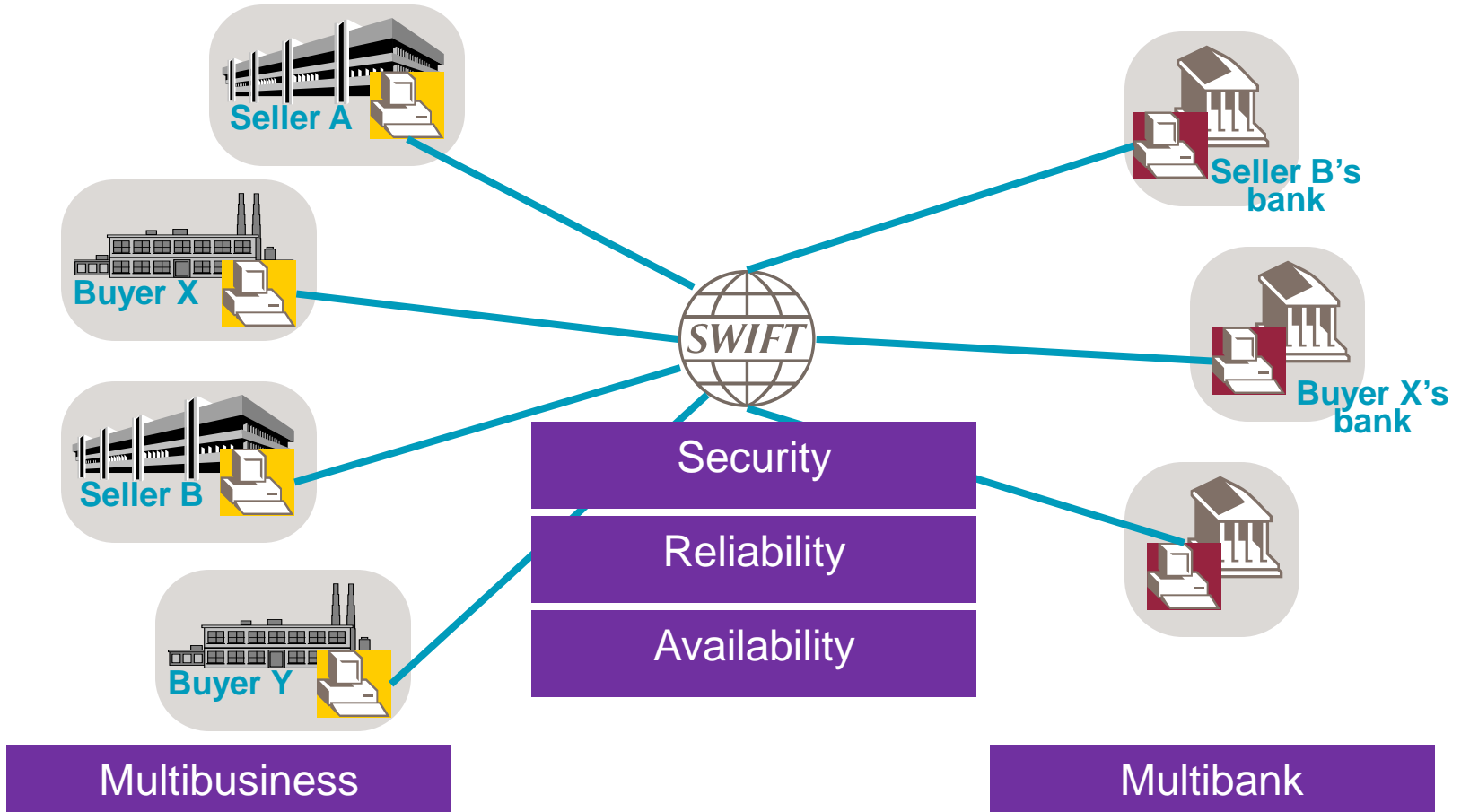
Trade messaging using FIN and FileAct



Trade for Corporates

A joint solution from SWIFT and partners

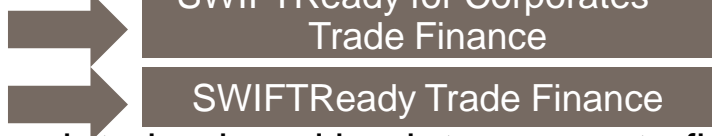
-  Vendors' corporate applic.
-  Vendors' banking applic.
- SWIFT flows:
 MT7xx and/or FileAct



Trade for Corporates

A joint solution from SWIFT and partners

End-to-end Integration

- SWIFT certifies Corporates applications
 - SWIFT certifies Bank applications
 - Standards cover the corporate-to-bank, bank-to-bank and bank-to-corporate flows
- 

Reach

- Close to 1,000 banks on “SWIFT for Corporates”
- Bank readiness program to implement “Trade for Corporates”

Support

- 24 hours a day, 7 days a week
- 3 regional support centres, online and telephone support
- Dedicated team for SWIFT partners



Benefits of using SWIFT for Trade

Multibank

Using a single channel and communication standard with all your Trade banks helps you do business faster and with better security

Multibusiness

Once you have started using SWIFT for Trade, you can use the same channel for Treasury, Cash Management and more...

Consolidated Trade finance positions

A centralised view of operations allows rapid response to authorities / regulators on your transactions worldwide

Improved straight-through processing end to end

...makes funds available faster

Reach

...enables you to do business with all your Trade banks worldwide

Improved overall transaction time

Electronic document handling and processing speeds up checking

